



Owner-Operator Program

Fee structure: OG takes a 20% commission on entire booking including add-ons, cleaning fees, etc, regardless of the lead source (direct, outdoorsy, GoCamp, etc).

Distinct benefits:

1. **Passive Income:** Owners can earn rental income from their vans when they are not using them, providing a source of passive income. This can help offset the costs of van ownership, including maintenance, loan payments, and insurance.
2. **Flexibility:** Owners have the flexibility to choose when their vans are available for rent, allowing them to use their vehicles as needed while still capitalizing on rental opportunities.
3. **Reduced Ownership Costs:** The income generated from renting out the van can significantly subsidize, if not entirely cover, the cost of ownership. This includes depreciation, insurance, maintenance, and possibly even financing costs.
4. **Professional Management:** OffGrid Travel's management of the rental process – from customer communication and booking to maintenance coordination – reduces the burden on the owner. This makes the process hassle-free and more professional, potentially leading to better customer experiences and repeat rentals.
5. **Market Reach and Marketing Support:** OffGrid Travel's platform and marketing efforts can significantly increase the visibility of the van for rent. This can lead to higher rental rates and occupancy, especially compared to an owner trying to rent out the van independently.
6. **Quality Control and Maintenance:** Regular maintenance and quality checks ensured by OffGrid Travel can help in maintaining the van in optimal condition, preserving its value and ensuring safety and reliability for both the owner and renters.
7. **Community and Support:** Being part of a network of owner-operators allows for sharing experiences, tips, and advice, creating a supportive community. This can be particularly valuable for new van owners or those new to renting out their vehicles.
8. **Liability and Insurance:** OffGrid Travel can offer guidance or solutions in terms of appropriate owner insurance coverage that allows you to rent your van, which is crucial in protecting the owner's asset and mitigating liability risks.
9. **Renter Insurance:** Renter screenings, DMV driving record and background check's add a layer of security, ensuring that the van is rented out to responsible and trustworthy individuals who pay a daily insurance rate for coverage at no cost to you.
10. **Feedback and Improvement:** Owners receive feedback from renters, which can be valuable in making improvements or adjustments to their vans, enhancing the rental

appeal and customer satisfaction.

Overall, the Owner-Operator program offers a practical and profitable way for van owners to maximize the use of their asset, turning a potentially underutilized vehicle into a source of income and community engagement.